

### **UNITED ALLIANCE GROUP LTD**

### **AZERBAIJAN BRANCH**



### **Quality & Reliability !**

www.unitedalliancegroup.com

## **Table of Contents**

Company Activities	03
UNITED ALLIANCE GROUP LTD	04
About Us	04
Our Services	06
Training(STCW)	12
Crewing	14
Ship Agency / Ship Supply	16
Our Achievements! The first sailing yachts of Azerbaijan!	18
Contact Us	20



As a result of our professionalism and trustworthiness the world's most reliable shipping and logistic companies are among the companies which prefer doing business with us.

Today, the United Alliance Group company also includes a wide range of services in international destinations such as CIS countries, Europe and West-East Asia, Africa and America. In its activities, the company is guided by the Constitution of the Republic of Azerbaijan, international agreements it supports and other normative legal acts. UNITED ALLIANCE GROUP LTD, WHICH INCLUDES PROFESSIONAL SERVICES IN THE FIELD OF MARITIME TRANSPORT, IS AMONG THE LEADING COMPANIES OF AZERBAIJAN.

# UNITED ALLIANCE GROUP



3

We always provide ample opportunities to ensure accessibility to seafarers with our services. United Alliance Group LTD has been operating since 2016 as a company that includes professional services in the field of sea transportation. Today, the United Alliance Group company also includes a wide range of services in international destinations such as CIS countries, Europe and West-East Asia, Africa and America.

## Vision 📀

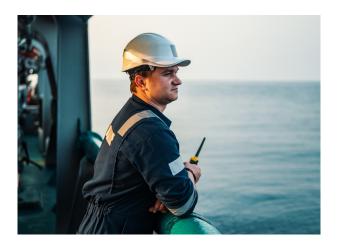
We are working hard to make our services more accessible to seafarers and companies that come to us by expanding our scope of activities.

For this reason, we go beyond existing standards and provide maximum accessibility for customers with our superior services.



Mission





We strive each day to act with integrity; seek and embrace diversity; listen, educate, and learn to truly make a difference for our clients; provide solutions; generate positive energy; and support our community.

- · Leading company in sea transportation;
- To create wide opportunities for seafarer in this field;
- To form professional staff in this field in the our training courses;

We,will carry out our duties more responsibly in our activities, and we will always try to do our best to achieve the goals in this field in the region

Our company constantly implements innovations in the field of maritime transport services and training process. For this purpose, we satisfy the needs of our customers in the most profitable and optimal way by promoting an open, participatory, dynamic, business and international organizational culture for work and personal development using the necessary technologies.

We are committed to our activities and the services we provide performing responsibly, we work hard for the realization of the goals we set in this area in the region.

Going beyond existing standards, we provide maximum accessibility for customers with superior services. In this way, our clients can be completely sure that their work is carried out according to the highest professional standards.

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By providing a wide range of agency services to foreign ships in all ports of Azerbaijan, we meet all the needs of the crew and the ship in a short time.



STCW courses are conducted by professionals to improve efficiency and ensure professionalism in the maritime field.



We provide crewing free of charge services to well-known maritime companies of the world.



We organize the supply chain of the vessel and its servicing in the port.



Any type of cargo to different destinations around the world we provide chartering services for renting a ship (flight charter, bareboat charter, subtime charter, time charter).

## ISM and ISPS management

The procedure for the safe operation of ships is regulated in accordance with the requirements of the International Management Code for the Safe Operation of Ships and for Pollution Prevention ("ISM Code"), and the International Ship & Port Facility Security Code ("ISPS Code").

## **Our Services**

### **Official logbook**

It is essential to traditional navigation, and must be filled in at least daily. We provide faster Panamanian Crew Book, Offical Log Book and Oil Record Book with lower cost.

#### **Crew Endorsement**

Certificates of Endorsement (CoE) are required when employed on foreign flagged ships and apply to Certificates of Competency and GMDSS certificates. As United Alliance Group LTD we provide faster and lowers costs for the Crew Endorsements.

### **Flag Registration**

United Alliance Group offers the services regarding to Flag Registration under the mentioned flags. We have the resident agents who may arrange all requeried formalities in

### Technical management

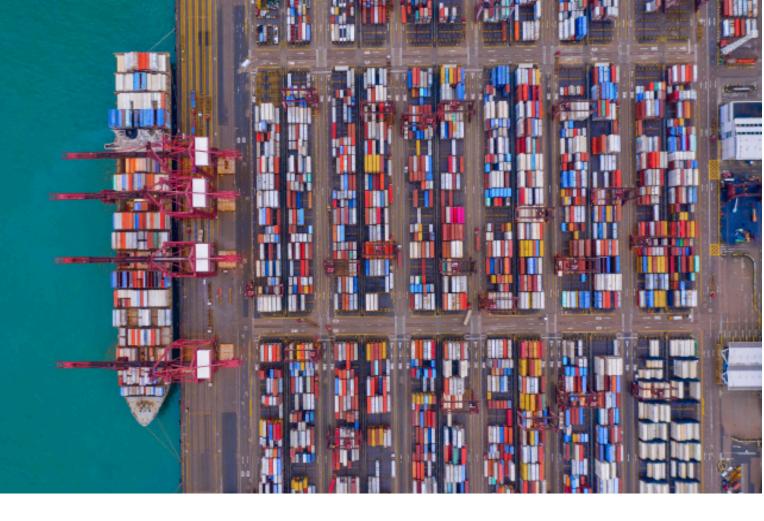
When performing technical management service, we ensure that the vessel is always ready for operation and complies with the flag of the state to which it belongs, local legislation and other normative legal acts.

#### **Insurance Surveys**

Before you commit to a contract or a deposit, simply assign a qualified surveyor to visit the vessel and have a good look around. The surveyor will then advise you whether or not to take the next step. That is a great way to save time -and money- for all parties involved.

#### **Ship Broking Services**

United Alliance Group provides ship brokering services, having oversea office and associated network for Chartering worldwide, managing dry, project, heavy lift & tug and barges core business areas.



#### Consultancy

Depending on the type of vessel, maximum volume capacity and cargo, we offer you the most suitable port and agent selection with our optimal recommendations for the comfort and safety of the crew.

Our main goal in this area is to reduce costs, not to waste time and energy, and to increase efficiency.

### Ship sale & Purchasing

United Alliance Group LTD developed within the local and international maritime industry has been very useful to be able to identify, secure and provide various types of small, medium & large range vessels.

Our primary goal is to establish a more integrated working environment with our clients in order to determine exactly what they are looking for in ship sale and purchase and to what extent we can be of service to them.

### Ship management

You need full-service shipping management to ensure that your voyage is as easy as possible. United Alliance Group LTD provides full-service management to ensure your voyage is as easy and smooth as possible.

### Yacht management

We stay abreast of how to run them efficiently alongside the ever-changing technical, administrative and regulatory standards. You can be assured that our staff will work with you and your team to make sure that the yacht is operated safely and efficiently.

# We are always at your side with our wide range of services!

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## "Marlins Approved Test Centre" at United Alliance Group LTD



English language is increasingly more important for the seafarers that wants to develop their career in the maritime sector. This is demonstrated by the fact that a lot of ship owners and other companies requires to the candidate a certificate that proves their knowledge of an English language.

One of the most important and popular certificates that show seaferars level of language is Marlins Test certificate. You don't have to go far to attend a Marlins try out. You will get this certificate with ease by taking advantage of this opportunity at United Alliance Group . United Alliance Group LTD has been operating as the official distributor of Marlins Approved Test Center in Azerbaijan since 2018.

## Training (STCW)



#### Our company operates a training center for seafarers to improve efficiency and ensure professionalism in this field.

The company conducts more than 30 units of training in accordance with the requirements of the International Convention of 1978 (STCW) (Standards for Training, Certification, and Watchkeeping for seafarers). Trainings in the center are both theoretical and practical, those are conducted by specialists with extensive experience in the field of navigation and shipping.





### Our training courses are conducted by professionals to improve efficiency and ensure professionalism in the maritime field.

In order to conduct our training courses in real conditions, the center uses the latest technology and equipment to modern standards. There are 10 "captain's bridges" in the simulator room, and 14 mechanics in the control center of the central machinery departments. In total, 24 technical devices for training courses are operating in the enterprise, which is an indicator of the wide possibilities of the United Alliance Group company in Azerbaijan.

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## United Alliance Group LTD provides seafarers with the opportunity to obtain STCW certificates from Panama



The Maritime Administration of the Republic of Panama, which has the world's largest merchant fleet, audited the compliance of the "United Alliance Group" training center with international standards and authorized the acquisition of STCW certificates for seafarers'.

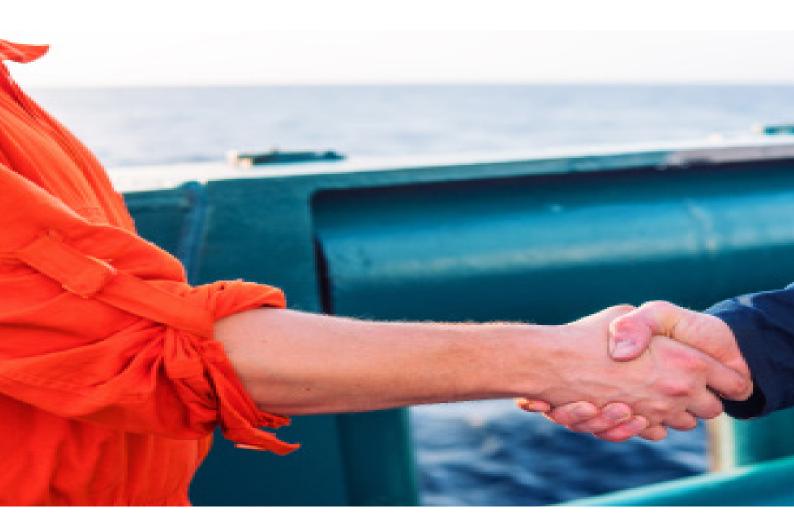
Seafarers' from all over the world will be able to obtain STCW certificates as soon as possible after participating in relevant courses at the training center of the "United Alliance Group" authorized by the Maritime Administration of Panama. This innovation, aimed at increasing efficiency in the maritime sector, will make it easier for seafarers to obtain STCW certifications and to find employment. Additionally, this agreement between two parties will free seafarers from additional costs.

\* With the implementation of this successful project adopted in the maritime field in Azerbaijan, which connects Europe to Asia, the interest of foreign sailors in our country will increase significantly.

\* Sailors with foreign citizenship will be able to obtain the mentioned certificates or renew their expired certificates after completing the prescribed course period and taking the exam.

\* "United Alliance Group" is the only Azerbaijani company authorized to obtain STCW certificates from the Panamiam Maritime Administration among a number of Black and all Caspian Sea countries.

## Crewing



 As United Alliance Group LTD, we are committed to providing free crewing services to our seafarers working with world renowned shipping companies to improve the social welfare of our seafarers. With this service, the seafarer's CV sent to our company's e-mail address is evaluated, and after successfully passing the interview phase, the seafarer who meets the relevant conditions is provided with a job free of charge without any commission for the available vacancy on the ships.



With a Panamanian certificate, the possibility of a seafarer getting a job is now easier!

#### Seafarers can send Cv samples to

- crewing@unitedalliancegroup.com as well as enter all the required information by visiting the official website of our company (unitedalliancegroup.com) and clicking on "Upload your CV" from the "Crewing" section.
- Each CV sample posted is reviewed and evaluated by our company.
  As a company, we always work for the successful outcome of your career!

## Ship Agency



United Alliance Group provides a wide range of maritime services to foreign ships in all ports of Azerbaijan in accordance with the regulation of the Cabinet of Ministers of the Republic of Azerbaijan on Ship Agent.

"United Alliance Group LTD" performs the following services and tasks in Azerbaijan in accor-dance with the Regulations of the Cabinet of Ministers of the Republic of Azerbaijan on Ship Agent:

• To submit a copy of the contract concluded with the authorized person or with third parties and information about the ship(s) for which ship agent services are to be provided under that contract to the Administration, port authority and other relevant state bodies

• To ensure the fulfillment of obligations defined by the contract

 $\cdot~$  To inform the authorized person about the requirements of regulatory legal acts and port customs in the field of maritime transport of the Republic of Azerbaijan

· To ensure that the authorized person's trade secret is not disclosed

 $\cdot~$  To provide all information related to the ship for which ship agent services are provided upon the request of the authorized person

- · Technical assistance to the crew, delivery of cash to the captain
- · Ship repair, fuel supply (bunker), food and technical equipment
- · Emergency medical assistance, provision of the ship with necessary spare parts
- · Taking measures related to changing the ship's crew members
- · Implementation of sanitary-epidemiological and preventive measures on the ship

Our goal is to maximize the availability of our services to ships. In this way, our clients can be completely sure that their work is carried out according to the highest professional standards.

## Ship Supply

We provide all the necessary needs of the ships with the provided supply service.



PROVISION

- Frozen Products
- Dry Products
- Fresh Products



#### **DECK & ENGINE STORES**

- Ropes and hawsers
- Anchor, chain, piping &
- fittings material .
- Marine paints and
- chemicals
- Instruments &
- Equipment for Navigation & Bridgeantikorroziya



#### **CABIN STORES**

- Galley / dining utensils &equipments
- Stationary & consumables
- Medical equipments
- Clothing, linen & beddings items



#### SAFETY EQUIPMENT

- Fire Extinguishers
- Flashlights
- Compass & GPS
- Pilot & embarkation
- ladders
- Hydrostatic release
- units
- Line throwing
- apparatuses

#### Ports We Serve:

- "Zygh" dry port
- Baku International Sea Trade Port
- "Bibiheybat" Ship Repair Plant
- Baku Yacht Club
- Baku Deep Water Jacket
  - Plant Named after Heydar Alivev
  - Puta Sea Port

**Bunker Supply** 



Your vessel will be safely supplied with the necessary supplies as soon as possible. As a company, we provide your bunker supply in the most optimal and profitable way.

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- "Zira Sea Port"
  - Absheron Dubandi Oil Terminal
- Baku Hovsan International Trade SeaportBakı
- Baku Oil Terminal
- Sangachal seaport

## Our Achievements! The first sailing yachts of Azerbaijan!



Maximum speed of yachts is 14-16 knots. In addition to the sail, a 55 kW diesel engine and a solar panel system were also installed on it. Yachts designed according to modern standards consist of 4 rooms including 1 master cabin.

#### The United Alliance Group company, which continues to implement new projects along with the wide opportunities it has provided, this time signed a first and released the first local yachts of Azerbaijan.

The yachts, which were built in two and a half years, were built based on the project of the famous Dutch architect Van de Stadt and had the power to move in ocean waters.

Provided with life jackets and other safety equipment, all conditions have been created for a safe trip on the yacht. These yachts are named after United Alliance Group. In the future, it is planned to produce a larger yacht of 40-50 meters in length.



## Contact Us

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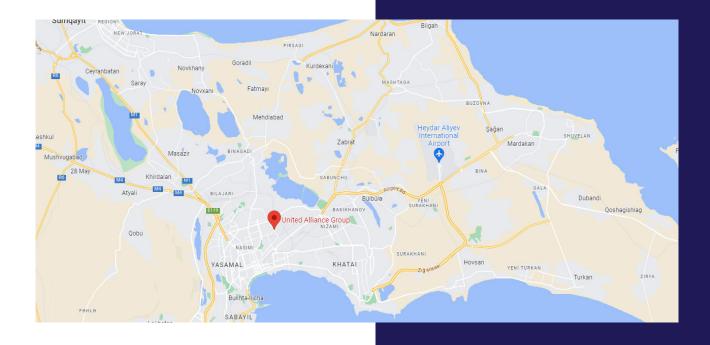
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